

January 24, 1994

Southern Aggregates Company 3604 Wheeler Road Augusta, Georgia 30909

P. O. Box 204510 Augusta, Georgia 30917-4510

Facsimile (404) 855-6799 Telephone (404) 855-8696

Mr. Ken Brown PETRON USA 3735 Pebble Beach Drive Suite 303 Augusta, Georgia 30907

Dear Ken:

Southern Aggregates has been using FEROX for approximately one year and have experienced very favorable results.

We have noticed a 4% net fuel savings overall at our Georgia and South Carolina mining operations and in our concrete operations, along with a noticeably cleaner running engine.

Two CAT engines have been rebuilt at normal rebuild periods and upon inspection there was zero carbon build up. The Caterpillar dealer here in Augusta was amazed at the cleanliness of the engine.

Southern Aggregates is very satisfied with the performance of FEROX and will continue to use it in the future.

Regards,

SOUTHERN AGGREGATES COMPANY

Bob Johnson

Production Manager

RHJ/svs

Southern Aggregates Company 2840 Hillcreek Drive Augusta, GA 30909 P. O. Box 204510 Augusta, Georgia 30917-4510 Facsimile (706) 855-6799 Telephone (706) 855-8696

April 14, 1995

Mr. Kenneth D. Brown PETRON USA, Inc. 3735 Pebble Beach Drive Suite 303 Augusta, GA 30907

Dear Kenneth.

In response to your questions regarding the use of FEROX 230 in our mining and concrete operations, we have experienced promising results. I can say with confidence that we are realizing gross fuel savings in the 7 to 8% range since the introduction of FEROX more than two years ago.

During these two years several engines have been rebuilt at normal rebuild periods. Upon inspection of these engines, zero carbon buildup was found while witnessing nothing detrimental. This is verified with oil analysis reports by our lubricants supplier. The Caterpillar dealer here in Augusta is also amazed at the cleanliness of the engines.

In summary, FEROX provides impressive net fuel savings. It also gives us a noticeably cleaner running engine which should translate to a longer engine life. Southern Aggregates is very satisfied with the performance of FEROX and will continue to use it in the future.

Regards,

SOUTHERN AGGREGATES COMPANY

Bob Johnson Production Manager

RHJ/cw

FLEET MAINTENANCE #6720 5100 KETTERING ROAD BROOKSVILLE, FL 34602 (904) 544-4994 OFFICE (904) 544-4989 FAX

WAL-MART

March 28, 1994

Mr. Steve Davis Vice President Fuel - Tek 126 S. 5th Street Leesburg, FL 34748

Dear Steve,

This letter is in response to our conversation regarding the "FEROX 230" evaluation we have recently completed at our Brooksville terminal.

As you know the evaluation began on July 3, 1993. After the preliminary emissions test was performed we treated one of our fueling stations with "FEROX 230". The remaining Fueling station was left untreated as a control measure.

After several months another emissions test was performed. The results were a reduction in all emissions.

The most significant result of the test was the reduction of fuel consumption on all of the test vehicles. The test fleet experienced a Mile Per Gallon (MPG) increase from 3% to over 10%. These percentages changed as conditioning of the engines continued. At the conclusion of the test (approximately five Months) the MPG changes were between 5% and 8% for all vehicles. This represents a substantial savings.

In addition to the fuel savings, which were easily substantiated by comparing our in-house fuel records, there were other positive results. Many of our drivers reported increased power and performance and reduced particulate emissions (smoke). As the test proceeded it was amusing to watch long lines form at the treated fueling station. I could tell that the drivers were talking to each other and sharing information. It was apparent that something positive was happening.

Because the data that was evaluated was our own, and the length of the test was of sufficient duration, the confidence level for the final results is very high.

I hope this recap of our experience with "FEROX" will be of help. If you need any additional information please call. We are very pleased with the performance of "FEROX".

Regards,

Jerone Jones

Fleet Service Manager

June 11, 1997

Jeffrey Parish, President Ferox, Inc. 145 N. Geneva Road Vineyard, Utah 84058



Dear Jeff:

Blair Blacker and I enjoyed meeting with you and appreciated your excellent presentation on the performance of Ferox. We see a definite application for our US government and US military customers.

We are testing your products in some of our personal vehicles. I am using Ferox in three of our family cars. One is a Ford Explorer. I shifted from medium to regular grade gas, experienced no immediate increase in gas mileage, but did by the fifth or sixth tank of treated gas. Prior to using Ferox, open road mileage (55 to 75 mph) was 17 mpg. With Ferox, it is now 20.1 mpg. Total savings from shifting to a lower octane gas and getting better gas mileage is about 23.7% (assuming prices of \$1.45 and \$1.35 for medium and regular grade gas respectively). Also, the car seems a little more powerful.

We have an old Toyota minivan that we use for miscellaneous purposes, even as a substitute for a truck. It was getting sluggish and I was ready to take it in for a tune-up. But when I added Ferox to the gas, the engine's performance improved instantly. I can even drive it up a hill at a very low speed and the engine purrs. The real surprise came at the stop lights. When the light turns green and I hit the gas peddle, the van takes off more powerfully than it did when it was new.

Blair Blacker is using Ferox in his Mercury Mountaineer. He has shifted from medium to regular grade gas and his mpg has improved from 15.1 to 16.5. His engine has about 9,000 miles on it. Total savings from shifting to a lower octane gas and getting better gas mileage is about 15.5% (assuming prices of \$1.45 and \$1.35 for medium and regular grade gas respectively).

I'll be in touch with you.

Suncerely,

Reginald Hughes

Vice President, Administrative Services

MONTGOMERY SAND CO., INC.

P.O. Box 255

Mt. Vernon, Georgia 30445

June 21, 1994

Mr. Steve Davis Vice President Fuel-Tek 126 South 5th. Street Leesburg, Fl. 34748

Dear Steve:

We have been using FEROX fuel additive in our diesel engines on our dredge and front end loaders for the last three years. On our dredge engine we have dropped our fuel consumption by two gallons per hour which is quite a considerable savings over a years time. Our repair cost and downtime has also dropped considerably.

Montgomery Sand Company plans in the future to use FEROX in all our existing equipment and any new equipment we may add.

Sincerely,

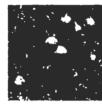
[′]John R. Mason Plant Manager

JRM:sed





The Complete City





December 13, 1993

Mr. Steve Davis, Vice President FUEL - TEK 126 South 5th Street Leesburg, Florida 34748

Re: FEROX

Dear Steve:

The City of Leesburg is utilizing the product Ferox as supplied by your company. This product is utilized at our fueling facility at the Warehouse Complex and at our Sanitary Landfill, both for gasoline and diesel.

We have experienced a decrease of particulates from our diesel equipment, mainly garbage trucks, and have been able to lower our gasoline octane two steps from "high test" to "regular". Even with product cost we should see an approximate four (4) cents per gallon savings. We have only had to adjust the timing on a few cars since the octane change. We will continue to monitor for long term fuel savings and expected lower engine maintenance.

We wish to thank you for introducing this product to the City of Leesburg. We are satisfied with its performance and will continue to use it.

Sincerely,

Charles R. Langley

City Engineer/Director of Public Works

CRL:mcm

HEWITT CONTRACTING COMPANY Inc. Heavy Construction

P O Box 490697 Phone 904-787-5651 Leesburg, Florida 34749-0697 Fax 904-787-5199

May 26, 1994

Mr. Steve Davis Fuel-Tek 126 S. 5th Street Leesburg, FL 34748

Dear Steve,

This is to confirm our many conversations regarding the product FEROX you are marketing.

When you first brought this product to my attention I was skeptical to say the least. After using the product for several months and investigating the results obtained by others, my opinion has changed. Your product does work and everyone I have talked to who has used it concurs.

As an engineer I must be precise about my work and appreciate thoroughness in others. Everything you have presented regarding this product and it's performance has been easily verified either in writing or by phone.

After talking with Jeff Cherry at Florida Crushed Stone Co. and Jerome Jones at Wal-Mart I am further convinced of your claims. Both are well respected in their fields and I would be hard pressed to dispute their first hand knowledge and experience. My own experience has been similar to theirs.

In conclusion, I feel very comfortable recommending **FEROX** to others. Each person should evaluate the product to see how it works in their application. Based on what I have experienced the only thing they will find is reduced fuel consumption and better performance.

I wish you all the best, and based on what I have seen thus far, you will be successful.

Sincerely

Charles F. Taylor

Hewitt Contracting Co. Inc.

cc:

file



FLORIDA CRUSHED STONE COMPANY

Mr. Steve Davis Vice President Fuel-Tek 126 South 5th Street Leesburg, FL 34748 December 8, 1993

Dear Steve:

This letter is in response to your inquiry as to the results we are having at Florida Crushed (FCS) with the product FEROX 230 that you have been marketing. As you know, we have been using this product since you introduced it to us.

Based on fuel records and prior knowledge of our equipment performance I can say, without reservation, that FEROX is superior to any product we have ever used to improve fuel performance.

For example, before using this or any other fuel related product our Manatowoc 4600 dragline burned 22½ gallons per hour (GPH) digging limerock under water. With continued use of FEROX 230 fuel consumption has leveled and remained at 17.8 GPH. This represents a savings of 20%.

Based on the same type of data, we estimate that our 3408 Caterpillar powered front end loaders are saving more than 10% in fuel consumption.

Our last engine pull proved that this product greatly affects internal engine components as well. To our astonishment, we could wipe the combustion surfaces clean with one or two passes of a shop cloth with no hard carbon deposits showing anywhere. The injectors were spotless and to my knowledge were never changed. In fact, since we began using FEROX, injector problems have become a thing of the past.

We are presently getting 300 hours on our scheduled oil changes, and religiously use an oil analysis program to predict component failure on all equipment. I require that FEROX be added to all fuels used in all of my divisions in both Florida and Georgia.

If this product did not save us money on fuel consumption, I would still use it because of the positive results to the internal components of our diesel and gasoline engines. Because of the results at FCS, I also use your product in all of my personal equipment, including my new GT 3000.

Sincerely,

Jeff Cherry

leff cour

Vice President, Production



Yancey Bros. Co.

4165 Old Savannah Rd Augusta, GA 30906 (706) 790-1300

February 3, 1994

Bob Johnson Southern Aggregates P.O. Box 204510 Augusta, Georgia 30917

Dear Bob:

This is in regard to your inquiry as to the condition of the engines we reconditioned for you within the last nine months. The engines we show are two 3412, 773B engines and one D-342, D8K engine.

All engines had in excess of 15,000 hours and were running when removed for rebuild, as we have discussed in the past your Preventive Maintenance Program allows you to get these high hours and saves you money and down time.

The structural condition of internal parts were what you would normally expect with the extended hours on them. It appears the use of FEROX is keeping the tops of the pistons and valve stems remarkably free from carbon build up and keeping all cylinders burning clean. We have witnessed no detrimental side effects.

I hope this answers the questions you had regarding the FEROX effects on the engines.

Yours Truly,

Terry Weaver Area Manager

City of South Daytona

Office of the City Manager

Post Office Box 4960 + South Daviene, Florida 32121 + 904/788-5000 + FAX 904/788-2382

December 2, 1993

Steve Davis, Vice President FUEL - TEK 126 S. 5th Street Leesburg, FL 34748

Dear Steve:

The City of South Daytona has recently completed an evaluation of the referenced product. This was accomplished by comparing fuel mileage records of a select number of gas and diesel vehicles from various departments of the City.

The overall average was 8.2 miles per gallon (MPG) before we started treating our fuel supply with FEROX. An evaluation of the before and after records of these same vehicles shows an overall average increase in MPG of 0.86. This represents an increase of 10.53% in fuel efficiency. In addition, life of spark plugs has increased dramatically in comparison with the spark plug changes necessary prior to using your product.

The greatest financial benefit to the City since the use of FEROX, has been our ability to lower the octane grade needed to run our gasoline vehicles. This alone is saving us four cents per gallon. The fact that we could do this and at the same time reduce operator complaints is remarkable. Dissatisfaction from the Police Department alone regarding patrol car performance has reduced by 30% in six months. The 10.53% reduction in fuel consumption, combined with our ability to lower octane purchases for the gasoline vehicles represents a substantial savings over the course of a year.

The use of FEROX has proven a savings to the City through fuel consumption, octane reduction and reduced maintenance. After evaluating your product, the City of South Daytona is satisfied with it's performance and committed to it's continued use.

Sincerely,

Joseph W. Yarbrough

City Manager

STATE OF SOUTH CAROLINA

State Budget and Control Board Office of General Services

CARROLL A. CAMPBELL, JR., CHAIRMAN GOVERNOR

CHADY & PATTERSON, IR. STATE TREASURER

EARLE E. MORRIS, IR.
COMPTROLLER GENERAL

HELEN T. TRIGLER CHARCETOR

STATE ENERGY OFFICE 1201 MAIN STREET, SUITE 120 COLUMBIA, SOUTH CAROLINA 19701 (803) 737-8030 (803) 737-8446 FAX

August 17, 1994

JAY A. PLANAGAN, P.B. DESICTOR

Mr. Kenneth Brown Petron USA, Inc. 3735 Pebble Beach Drive, Suite 303 Augusta, GA 30907

RE: Energy Conservation Product Certification

Ferox, Identification Number 93-T-1

Dear Mr. Brown:

The above referenced energy conservation product has been reviewed by the South Carolina State Energy Office for use by South Carolina State Agencies pursuant to Article 6 of the South Carolina Energy Conservation and Efficiency Act of 1992.

The findings of this review substantiated the claims of energy savings in diesel engines only. Because the majority of testing related to this product occurred in diesel operations, energy savings resulting from use of this product in gasoline vehicles could not be substantiated.

This review merely means that energy conservation claims concerning this product have been verified. In no way does review by the South Carolina State Energy Office constitute endorsement or warranty of this product.

If you have any questions concerning this matter, please contact the State Energy Office at (803) 734-3364.

Sincerely,

Jay A. Flanagan, P.E

Director

JAF/jpm

IDIN DRUMOND CHARMAN, XEVATE FINANCE CONSCITIES

WILLIAM D. BOAN
CHAIRMAN, WAYS AND MEANS COMMITTEE

LETHER F. CARTER
EXBCUTIVE DIRECTOR



April 17, 1997

Harding Street Plant 4200 S. Harding Street Indianapolis, Indiana 46217 (317) 788-4086 FAX (317) 787-5067

Mr. Kenneth D. Brown **Petron USA, Inc.** 3525 Walton Way Ext. Augusta, GA 30909

Dear Kenneth:

I have experienced an interesting turn of events regarding the use of FEROX-230 in our underground limestone mine here in Indianapolis.

After Bob Johnson was transferred here from Georgia, he urged us to give FEROX a trial run. Based on positive results they experienced at Southern Aggregates, he felt it would benefit us as well. We then began treating each load of fuel on a regular basis. Probably like most people in the mining industry, having witnessed products with similar claims that just didn't perform, I was skeptical.

After using FEROX for five months, I stopped and told no one. Approximately two months later several of my underground equipment operators came to my office with air filters from their respective machines. They showed me how much carbon had been trapped and that the filters only had less than 80 hours of use. They wanted to know what kind of inferior fuel I had been buying. I informed them the fuel was the same, but the FEROX had been eliminated. Obviously, they asked that the FEROX use be restarted.

Since then FEROX is added to every load of fuel. My operators have no complaints now about smoking problems, and MSHA gives me regular compliments about our air quality underground. There not only is an obvious visible improvement in air quality, but it is also substantiated by the air quality measurements taken daily.

Kenneth, the bottom line is I didn't believe your product worked, but now that we've been on and off it, there is no doubt FEROX makes a positive difference in air quality. If someone wants to speak with me regarding my experience, have them give me a call.

Sincerely,

Jim Laughland

Underground Supervisor

Route 66 Logistics, Inc.

701 Summit Street Joplin, MO 64801 417-659-9700

May 5, 1997

FUEL-TEK, INC. 126 South 5th St. Leesburg, FL 34748

Attention: Steve Davis, V.P. Technology

Dear Steve:

I want to thank you for introducing me to FEROX fuel additive at the Louisville Truck Show.

I began adding FEROX at each fueling and I can report that the carbon build-up has decreased and my 1995 Peterbilt, 379 Cat engine has shown an increase of 1.0 mpg.

In addition, the algae-fungus is gone that was prevalent in the fuel filters and fuel tanks prior to using FEROX.

FEROX has improved the engine performance in gaining a gear in pulling grades. The engine runs smoother and struggles less.

I have found it costs less and out performs another well known product that I have used previously.

I will continue to use FEROX in my trucks for greater performance. Once again 'THANKS' for introducing me to FEROX!

Sincerely,

ROUTE 66 LOGISTICS, INC.

Dick A. Glaze